



On July 12, 2018, Gastrologix (www.gastrologix.net) and Stratis Medical, Inc. (www.stratismedical.com) entered into an exclusive agreement for the purchasing of Stratis' MiroCam capsule endoscopy products. The agreement will enable members of the Gastrologix group purchasing organization to access Stratis' products at favorable pricing levels.

The Stratis MiroCam® MC2000B Dual Camera Capsule Endoscope, is the latest VCE technology to receive 510K Market Clearance designed for increased mucosal visualization of the small bowel. Dr. Paul Akerman, Chief Medical Officer and Director of Therapeutic Endoscopy at University Gastroenterology in Providence, RI said "The Stratis MiroCam VCE system combines hardware and software excellence and is vital part of the care of the GI patient. MiroCam is highly cost competitive and can have a significant and positive impact on the office-based GI practice." Also new with the system is the Stratis MiroCam MR2000 Data Recorder with real-time viewer. Used in conjunction with the Stratis MiroCam video capsules and data belt or sensor array it receives, records and processes images faster and more effectively. In addition, the recently updated user-friendly MiroView® software offers features such as positioning markers, automatic bleeding detection, a reference library, and an advanced report generator. The software is HIPAA compliant and encrypted, which means it is both safe and protected.

Gastrologix, founded on the philosophy of creating financial opportunities for independent GI practices, has invested its time and resources developing programs like the Stratis MiroCam partnership to enable GI practices achieve their goal of remaining independent. To that end, Gastrologix has developed initiatives in the following areas:

- **SPECIALTY DISTRIBUTION PROGRAM**

In partnership with Besse Medical for the purchase of infusion drugs. Member groups, depending on the size of their infusion programs, have achieved significant annual savings. It takes less than 15 days to effect the change and start saving.

- The success of the Specialty Distribution program allows Gastrologix to work directly with pharmaceutical manufacturers to develop future programs to more directly benefit our member practices.

- **ENDOSCOPY CENTER PROCUREMENT PROGRAM**

Gastrologix has developed a 'one-stop-shop' program for its member groups' endoscopy center needs by contracting with companies whose offerings are complimentary. Our partners provide: Med/Surg Supplies, Capital Equipment, General Distribution Items and New and Certified Pre-Owned (CPO) endoscopes.

- Efforts in this area have already produced savings of between \$450-\$500K for a member practice relating to the outfitting of a new endoscopy center.

- **IN-OFFICE RETAIL PHARMACY PROGRAM**

To provide a new source of ancillary revenue and enhance patient compliance thereby improving the clinical and financial performance of the practice.

- **PATHOLOGY LABORATORY INSTRUMENTATION & SUPPLIES PROGRAM**

For the development of new In-office Pathology Labs as well as for the ongoing needs of existing Pathology POLs. These efforts have resulted in savings for member practices in both the set up of a new lab and the enhancement of the capabilities of an existing lab.

Other initiatives involve the creation of programs focusing on Data Aggregation, Real Estate, Insurance and Specialty Pharmacy. For more information regarding Gastrologix membership and programs, contact Chris Metz at cmetz@gastrologix.net or Steve Somers at ssomers@gastrologix.net.